



Bid Comparison Sheet :: STEEL

Comparing Value	J&L	Bidder #2	Bidder #3	Bidder #4	Bidder #5
Business established	1977				
Number of Employees	68				
Number of Bridge Foreman	25				
Bond Capacity	\$20 million				
Drug program	Yes				
Pre-Hire Drug Testing	Yes				
Random Drug Testing	Yes				
W.C. Mod Rate 2010	0.83				
Loss Ratio 2010	2.2%				
Loss Ratio 2009	2.4%				
Loss Ratio 2008	3.1%				
Line of Credit	\$850,000				
Line of Credit Available	\$850,000				
Est 2010 Gross Sales, steel and electric	\$11,143,000				
Est. 2009 Gross Sales, steel (no materials) and electric	\$9,529,375				
2008 Gross Sales, steel only-with materials	\$20,776,081				